

TEN NEXT STEPS TO PREPARE FOR “THE RETURN TO NORMAL”

KNIPE | REALTY 

Ten Next Steps

1. Make An “As Soon As This Passes” Plan With Every Client

Ten Next Steps

2. Sort Through Your CRM
Contacts One by One -
Filling in the Gaps

Ten Next Steps

3. Request a Review From
Every Past Client

Ten Next Steps

4. Make Five Calls, Send Five Texts, Send Five Emails, Write Five Thank You Cards Every Day

Ten Next Steps

5. Have at Least One
Zoom call A Day With A
Client

Ten Next Steps

6. Drop off a COVID-19
Care Package at your
Client's Doorstep

Ten Next Steps

7. Achieve Email Inbox Zero

Ten Next Steps

8. Build Out Your Social Media Profiles

Ten Next Steps

9. Trick Out Your Zillow Premier Agent Profile

Ten Next Steps

10. Schedule Your Social
Media A Month In
Advance

**WE HOPE THAT YOU
ENJOYED TODAY'S KLASS.
THANK YOU!**